

**PRESS RELEASE**  
**Monthly Observatory**  
**JULY-AUGUST 2007**

**The summer months relaunch the Partnership, with a come back of great road works**

During the summer months project financing investments soared. As highlighted by the National Observatory of the Public Private Partnership - promoted by Unioncamere and the Chamber of Commerce of Rome, the Ministry of Economic and Finance, Project Finance Technical Unit – CIPE, and realized by AeT in cooperation with Cresme – between July and August 2007 over the entire national territory, the potential volume of public-private partnership initiatives amounted to 7.4 billion, a figure almost double compared with the two-month period May-June 2007 (3.7 billion), and nearly four times compared with the same two-month period last year (1.9 billion).

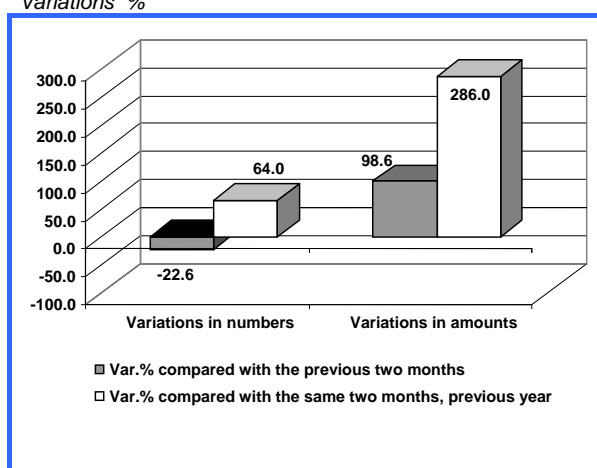
Also the number of initiatives started is higher than it was last year: 287 compared with 175 (+64%).

The major contribution to this rise in value resulted from the publishing of notices concerning the construction of 6 large road systems, with a global investment of 5.9 billion, equal to 79% of the potential PPP market.

**P.P.P.: NOTICES – JULY-AUGUST 2007**

	NUMBER*	AMOUNT
Calls for proposals	110	4,887,998,688
Building and Management (BM) contracts as suggested by the promoter	36	2,123,302,657
Building and management (BM) contracts as suggested by the contracting station	40	223,744,408
Service contracts	80	72,029,502
Other PPP contracts	21	76,166,242
<b>TOTAL</b>	<b>287</b>	<b>7,383,241,497</b>

**P.P.P.: BIMONTHLY TRENDS – JULY-AUGUST 2007-  
Variations %**



Source: National Observatory of the Public Private Partnership – data processing by Cresme on behalf of AeT – Environment and Territory, Special Agency of the Chamber of Commerce of Rome ([www.infopieffe.it](http://www.infopieffe.it)).

\*including notices for unknown amounts.

During the period January-August 2007, 1,073 PPP initiatives were recorded, for a volume exceeding 14 billion which, net of the notices concerning the search for promoters for phase 1 of the PF (close to 9.3 billion), represent 22% of the overall public works market identified by the Cresme-Edilbox Observatory (22 billion), corresponding to 6 percentage points less than the same period in 2006.

In comparison with the summer months of one year ago, the number of building and management contracts awarded by public bodies is quite relevant, with a year-to-year increase from 35 to 40 contracts and from 155 to 224 million in terms of investments, and, most importantly, in those awarded by private companies, soaring from 19 to 39 contracts, and from less than 250 million to over 2.1 billion. The rise in investments concerning contracts suggested by the promoter mainly results from the construction of the regional motorway “Integrazione del sistema Transpadano-Direttrice Broni-Pavia-Mortara” (Integration of the Transpadane road system – Broni-Pavia-Mortara section), with a total contract amount of 1.8 billion, 1.1 of which concerning investment costs and 700 million relating to operational management costs.

Over one third of the works put out to contract and of the overall value of the initiatives concerns Southern Italy, specifically 100 projects for a value of 2.6 billion. There follow Sicily and Sardinia with 57 contracts for 1.57 billion, north-western regions with 50 calls for proposals for almost 2.3 billion, the central regions with 42 initiatives for an amount of 725 million, and the north-east with 38 initiatives for 194 billion.

Compared with the period May-June 2007, a significant decrease was recorded - both in terms of numbers and investments – in projects of value below 50 million, against a strong increase in large works passing from 8 to 14, for a value rising from 2.5 billion to over 6.4 billion. Compared with a year ago, widespread growth was recorded, with higher rates in the case of large works for amounts exceeding 50 million (+133% in terms of numbers and +352% in terms of investments).

### **The great road systems relaunch Project Financing**

During the two-month period July-August 2007, PF initiatives amount to 146, out of which 110 consist in calls for proposals, and 36 in BM contracts as suggested by the promoter. Volume exceeded 7 billion, out of which 4.9, equal to 66% of the potential PPP market, concern phase 1, and 2.1 billion phase 2 in the procedure.

Concerning the number of **calls for proposals**, the two-month summer period was marked by a significant increase compared with the period July-August 2006 (+43%), amounting in value to almost 3.5 billion more. This result is mainly due to five large road systems four out of which have been included in the Strategic Infrastructure Programme (Target Law) and among priority works planned for the period 2008-2012 as per annex B1 to the Economic and Financial Planning Document 2008-2012.

The largest work is worth 1.46 billion and concerns the construction of the connection road between the San Vittore junction on motorway A1 and the city of Campobasso, with a length of 80 km. The project is part of a largest one concerning the construction of a road from the San Vittore junction on the A1 motorway to the junction with A14 in Termoli. The second is worth close to 1.27 billion, and concerns the construction of the connection road between the junction of State Road 514 “di Chiaramonte” with State Road 115, and the junction of State Road 194 “Ragusana” with State Road 114, for a total length of some 68 km. The third work is worth 708.4 million and concerns the construction of a road of a length of some 61 km between the

Caianello junction of State Road 372 "Telesina" on A1 and the Benevento junction of State Road 88, which, through the Benevento-Castel del Lago motorway link road, will make it possible to reach the A16. The fourth initiative is worth 472.1 million, and concerns the construction of the connection road between the Ancona harbour and A14 and State Road 16, for a total length of some 7,500 m, slip roads excluded. The fifth initiative is worth 150 million and concerns the rehabilitation, improvement, maintenance and management of systems in the galleries operated by the Lombardy Regional Authorities.

As to the **number of projects put to tender**, compared with the two-month period July-August 2006, a 71% increase in the number of initiatives was recorded, with three-digit growth rates as far as value is concerned. The over 2.1 billion set aside for calls for proposals during the past two months exceed by 1.9 million the amounts recorded one year ago.

Except for the number of calls for proposals ranging from 10 to 50 million in value, a general growth trend has been recorded for projects of all sizes, and, in particular, a four-digit growth was recorded in the value of large works, with an increase in the average amount from 13.1 to 60.7 million.

The most important call for proposal for the two-month period concerns the maxi work (for a total amount of 1.8 billion) put out to tender by Infrastrutture Lombarde Spa, for the construction and management of the regional motorway "Integration of the Transpadane road system – Broni-Pavia-Mortara section", an important infrastructure which also aims at solving traffic issues in the Pavia hinterland and municipality.

#### P.P.P.: MONTHLY SUMMARY – JULY-AUGUST 2007

	Calls for proposals		Building and Management (BM) contracts as suggested by the promoter		Building and management (BM) contracts as suggested by the contracting station		Service contracts		Other PPP contracts		Total	
	No.*	Amount	No.*	Amount	No.*	Amount	No.*	Amount	No.*	Amount	No.*	Amount
January	10	55,176,345	15	268,715,203	25	149,388,815	30	12,069,990	6	750,860	86	486,101,213
February	13	274,435,780	10	40,126,492	21	52,954,960	25	113,813,022	5	-	74	481,330,254
March	32	319,583,083	12	195,858,773	19	32,299,819	36	18,541,778	6	-	105	566,283,453
April	85	480,795,533	14	888,786,956	20	41,637,404	28	30,406,144	3	1,960,000	150	1,443,586,036
May	109	2,812,639,143	7	66,215,124	25	134,430,443	47	18,743,701	2	-	190	3,032,028,409
June	75	421,786,395	12	183,356,775	10	20,595,588	64	18,928,035	20	41,483,000	181	686,149,794
July	71	4,548,331,070	12	1,876,202,102	22	103,671,606	43	38,735,010	20	9,454,000	168	6,576,393,788
August	39	339,667,619	24	247,100,555	18	120,072,802	37	33,294,492	1	66,712,242	119	806,847,709
<b>Jan-Aug 2007</b>	<b>434</b>	<b>9,252,414,966</b>	<b>106</b>	<b>3,766,361,980</b>	<b>160</b>	<b>655,051,436</b>	<b>310</b>	<b>284,532,172</b>	<b>63</b>	<b>120,360,102</b>	<b>1,073</b>	<b>14,078,720,657</b>
<b>I quarter</b>	<b>55</b>	<b>649,195,208</b>	<b>37</b>	<b>504,700,468</b>	<b>65</b>	<b>234,643,594</b>	<b>91</b>	<b>144,424,790</b>	<b>17</b>	<b>750,860</b>	<b>265</b>	<b>1,533,714,920</b>
<b>II quarter</b>	<b>269</b>	<b>3,715,221,070</b>	<b>33</b>	<b>1,138,358.854</b>	<b>55</b>	<b>196,663,435</b>	<b>139</b>	<b>68,077,880</b>	<b>25</b>	<b>43,443,000</b>	<b>521</b>	<b>5,161,764,239</b>

Source: National Observatory of the Public Private Partnership – data processing by Cresme on behalf of AeT – Environment and Territory, Special Agency of the Chamber of Commerce of Rome ([www.infopieffe.it](http://www.infopieffe.it)).

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