

**PRESS RELEASE**  
**Monthly observatory**  
**DECEMBER 2007**

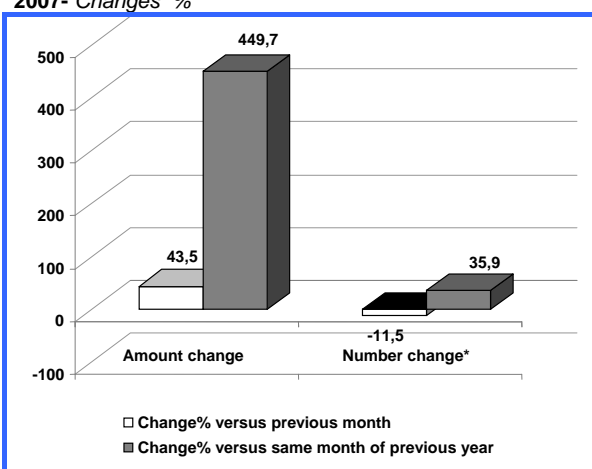
**Re-launching of Project Financing improves the results of 2006**

The last month of the year witnessed a true re-launch of Project Financing. Following the reduction recorded in November, the calls for proposals initiated by the market registered a significant growth that suggests a renewed liveliness of demand, which was penalized in the last few months by regulatory uncertainty. The impression is that the Public Administrations are not so worried about the effects of eliminating the right of pre-emption. In December 2007, a total of 106 initiatives registered throughout the national territory were implemented through contracts financed by public-private funds, for a total sales exceeding 400 million. With respect to the month of November 2007, the number was reduced by 13.1% (under by 16 initiatives), while the amount increased by 42.8% (over by 131 millions). The budget was positive overall versus that of December 2006: the economic value increased more than fivefold (+ 450% that is, over by 357 millions) thanks to a 36% increment in the number of opportunities (over by 28 initiatives). This is shown by the periodical monthly report edited by the National Observatory of the Public Private Partnership, promoted by CIPE's Unità Tecnica Finanza di Progetto – Presidency of the Council of Ministers, Ministry of Economy and Finance, Unioncamere and Chamber of Commerce of Rome, and drawn up and managed by AeT – Environment and Territory, Special Agency of the Chamber of Commerce of Rome in collaboration with Cresme.

**P.P.P.: NOTICES OF PROCEDURE – DECEMBER 2007**

	NUMBER*	AMOUNT
Calls for proposals	26	143,613,376
Building and Management (BM) contracts as suggested by the promoter	8	155,964,044
BM contracts as suggested by contracting station	17	115,871,803
Service contracts	52	21,348,932
Other PPP contracts	3	-
<b>TOTAL</b>	<b>106</b>	<b>436,798,155</b>

**P.P.P.: DEVELOPMENTS OF THE MONTH – DECEMBER 2007- Changes %**



Source: National Observatory of the Public Private Partnership – processed by Cresme for AeT – Environment and Territory, Special Agency of the Chamber of Commerce of Rome ([www.infopieffe.it](http://www.infopieffe.it))

\* including notices with amount not indicated

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December concluded the year 2007 with 1.499 notices published, for a total sales of 15 billion Euros. A comparison with the year 2006 shows a positive trend in the number of initiatives (+15%), and a negative trend in the total sales (-10%) and in the average size of the projects (-24%). In terms of the amount of business generated by the PPP tenders and, therefore, net of the notices for calls for proposals, its weight on the overall public-works contract market, according to the Cresme-Edilbox Observatory, has returned to the levels of 2005: 19.1% versus 28.7% of 2006.

The economic halt registered in 2007 is mainly attributable to the presence in 2006 of numerous maxi initiatives in the water supply and transport sectors, with amounts exceeding 500 million Euros: 11 projects for a total of 12.4 billion in the last year, versus 5 projects for 6.9 billion in 2007.

The consequent reduction of investments in 2007 was accompanied by an increase in the number of tenders (+15%); furthermore, a positive trend was registered especially with regards to both the calls for proposals and the various phases of Project Financing. In fact, the amount related to the calls for proposals reached a maximum peak since 2002 of 9.5 billion, versus 8.1 billion of 2006 (also an exceptional year), and the Project Financing tenders implemented increased both in terms of number and value, with a 10% growth versus the previous year.

### **The re-launching of Project Financing**

The positive trend registered in the last month of 2007 versus the same month of 2006, is to be attributed in particular to the two phases of project financing: 34 projects for an overall value of 300 million Euros versus the 10 projects of December 2006 worth only 23 million.

In December, the **calls for proposals** registered three-digit growth rates both versus the previous month (+136% in number and +158% in investment) and versus December 2006 (+225% in number and +797% in value). The Municipalities were confirmed as the most lively buyers, with 23 initiatives out of a total of 26, for a total value of 112 million. The most active Municipal Administration in terms of number of projects was Bisignano (Cs), with 6 projects for a total value of 446 thousand Euros included in the program called "Il sole in cento scuole", as referred to in the POR Calabria 2000-2006, Misura 1,11 Energie pulite e reti energetiche, Azione 1,11 Produzione di energia da fonti rinnovabili e risparmio energetico. Each single project with a contract value of less than 100,000 Euros, provides for the set up of a photovoltaic system for producing energy, the installation of thermal solar panels for producing domestic hot water, and the replacement of single glass windows with double glass windows. The Municipality of Reggio Calabria, on the other hand, has distinguished itself for an investment of 50 million Euros in the construction of an "equestrian container".

55% of the projects recorded in December relate to investments of less than 5 million Euros, and none of the projects exceed a value of 50 million Euros. A picture of the various sectors involved shows the numerical prevalence of networks (8 initiatives out of a total of 26) and the economic prevalence of sports facilities (57 millions), thanks specifically to the call for proposals promoted by the Municipality of Reggio Calabria.

As regards the **building and management contracts as suggested by the promoter**, there were 8 in December for a total value of 156 million. With respect to the previous month of 2006, a 20% decrease in the number of tenders and a 36.5% growth in value were registered. Among the works to be contracted, it is important to point out the preliminary project for the restructuring, renovation and development of the Any use – for communications, publishing, and commercial events and products – of the data contained in the website [www.infopieffe.it](http://www.infopieffe.it), will be subject to prior authorization by the National Observatory of the Public Private Partnership.

“Spedali Civili” Hospital Unit of Brescia, which also provides for the multiannual management of the maintenance, cleaning, restauration, and washing and dry-cleaning services. The value of the estimated investment is approx. 128 million Euros, of which 117 for works. The territorial distribution of the works continues to show a higher concentration of activities in the regions of North-Western Italy. Five out of a total of 8 projects were contracted out in the area. The division by size shows a parity between the number of projects with a contract value of less than 5 million Euros and those with more than 5 million.

#### P.P.P.: MONTHLY SUMMARY – DECEMBER 2007

	Calls for proposals		BM contracts as suggested by promoter		BM contracts as suggested by contracting station		Service contracts		Other PPP contracts		Total	
	N.*	Amount	N.*	Amount	N.*	Amount	N.*	Amount	N.*	Amount	N.*	Amount
January	9	42,176,345	15	268,715,203	23	147,665,086	29	12,069,990	6	750,860	82	471,377,484
February	13	272,078,489	9	32,625,692	21	136,874,843	25	26,622,189	5	-	73	468,201,213
March	32	319,583,083	12	195,858,773	22	36,856,486	37	18,643,664	7	-	110	570,942,006
April	85	480,795,533	14	888,786,956	20	41,637,404	29	30,895,412	4	2,104,000	152	1,444,219,304
May	109	2,812,639,143	7	66,215,124	24	127,134,250	45	18,103,701	2	-	187	3,024,092,217
June	74	330,786,395	11	163,683,603	10	20,595,588	65	20,237,035	19	36,483,000	179	571,785,621
July	71	4,548,331,070	13	1,876,202,102	18	48,025,606	43	31,758,314	20	9,454,000	165	6,513,771,092
August	39	339,667,619	23	247,100,555	17	117,382,802	39	34,060,492	3	66,712,242	121	804,923,709
September	5	9,570,000	8	44,626,290	21	100,433,150	39	36,341,581	23	10,610,331	96	201,581,352
October	19	108,867,112	9	139,974,198	16	134,374,811	53	45,486,080	7	-	104	428,702,200
November	11	55,730,332	10	114,270,101	19	97,010,977	75	37,514,537	7	1,250,000	122	305,775,947
December	26	143,613,376	8	155,964,044	17	115,871,803	52	21,348,932	3	-	106	436,798,155
<b>Jan-Dec 2007</b>	<b>54</b>	<b>633,837,917</b>	<b>36</b>	<b>497,199,668</b>	<b>66</b>	<b>321,396,414</b>	<b>91</b>	<b>57,335,843</b>	<b>18</b>	<b>750,860</b>	<b>265</b>	<b>1,510,520,702</b>
<b>1<sup>st</sup> quarter</b>	<b>268</b>	<b>3,624,221,070</b>	<b>32</b>	<b>1,118,685,682</b>	<b>54</b>	<b>189,367,242</b>	<b>139</b>	<b>69,236,148</b>	<b>25</b>	<b>38,587,000</b>	<b>518</b>	<b>5,040,097,142</b>
<b>2<sup>nd</sup> quarter</b>	<b>115</b>	<b>4,897,568,688</b>	<b>44</b>	<b>2,167,928,947</b>	<b>56</b>	<b>265,841,557</b>	<b>121</b>	<b>102,160,388</b>	<b>46</b>	<b>86,776,573</b>	<b>382</b>	<b>7,520,276,154</b>
<b>3<sup>rd</sup> quarter</b>	<b>56</b>	<b>308,210,819</b>	<b>27</b>	<b>410,208,343</b>	<b>52</b>	<b>347,257,591</b>	<b>180</b>	<b>104,349,549</b>	<b>19</b>	<b>3,163,653</b>	<b>334</b>	<b>1,173,189,955</b>
<b>4<sup>th</sup> quarter</b>	<b>54</b>	<b>633,837,917</b>	<b>36</b>	<b>497,199,668</b>	<b>66</b>	<b>321,396,414</b>	<b>91</b>	<b>57,335,843</b>	<b>18</b>	<b>750,860</b>	<b>265</b>	<b>1,510,520,702</b>

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