

**PRESS RELEASE**  
**Monthly observatory**  
**JANUARY 2008**

**The year 2008 starts in the sign of calls for proposals**

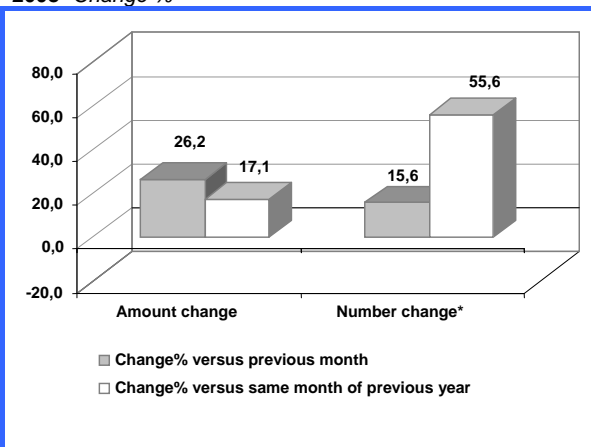
The PPP started again in the new year with “couched lance”, thanks especially to the numerous new notices of calls for proposals, but also to an increase in the number of contracts. This is shown by the periodical monthly report edited by the National Observatory of the Public Private Partnership, promoted by CIPE’s Unità Tecnica Finanza di Progetto – Presidency of the Council of Ministers, Ministry of Economy and Finance, Unioncamere, and Chamber of Commerce of Rome, and drawn up and managed by AeT – Environment and Territory, Special Agency of the Chamber of Commerce of Rome in collaboration with Cresme.

In January 2008, 126 contracts financed by public-private funds were awarded throughout the national territory, for a total sales of 552 million. The overall trend was positive with respect to both the same month of the previous year and the previous month. The number of initiatives versus January 2007 grew by 56% (over by 45 initiatives) and the related amount by 17% (over by 80 million). With respect to December 2007, a 16% increase in the number of opportunities (over by 17 initiatives) and a 26% increase in investments (over by 114 million) were recorded.

**P.P.P.: NOTICES OF PROCEDURE – JANUARY 2008**

	<b>NUMBER*</b>	<b>AMOUNT</b>
Calls for proposals	45	272,219,491
Building and Management (BM) contracts as suggested by the promoter	15	50,521,383
BM contracts as suggested by contracting station	20	160,223,688
Service contracts	42	65,605,416
Other PPP contracts	4	3.000.000
<b>TOTAL</b>	<b>126</b>	<b>551,569,977</b>

**P.P.P.: DEVELOPMENTS OF THE MONTH – JANUARY 2008- Change %**



Source: National Observatory of the Public Private Partnership – processed by Cresme for AeT – Environment and Territory, Special Agency of the Chamber of Commerce of Rome ([www.infopieffe.it](http://www.infopieffe.it))  
\* including notices with amount not indicated

The market is driven primarily by calls for proposals: their number multiplied fivefold with respect to January 2007, and increased by two thirds with respect to December 2007, while investments doubled since the previous month and increased by 230 million versus January 2007.

The initial territorial data for the year shows yet another increase in the demand for partnerships in the Regions of Southern Italy. In fact, the most active macro area, both in terms of numbers and amounts, is the South, which recorded 35 initiatives and 166 million, holding 28% of the market numbers and 30% of investments. The North West takes second place for numbers with 27 initiatives, but third place for investments with 129 million; on the other hand, the Islands take second place for investments (151 million), and third place for the number of activated interventions (24 units). In the last place, the North East numbers only 17 initiatives and an investment, corresponding to the 13 projects of known amount, amounting to almost 30 million.

Among the 97 projects for which the amount is shown, 47% of them are micro interventions with a value of under a million, while 18 of them exceed the 5 million euro mark. In terms of the most significant types of initiatives implemented in the first month of the new year, the list is headed by the public utility networks (water, gas, energy and telecommunications) with 26 projects, for an investment of almost 150 million euros. Among the other sectors making the top positions are sports facilities, with 18 projects for 123 millions in investments, and health facilities with 104 millions.

#### **Project Financing: consisting primarily of calls, but also of a large number of small contracts**

In January, 60 PF initiatives were launched (48% of the PPP market), of which 45 calls for proposals and 15 building and management contracts as suggested by the promoter. Total sales amounted to 323 million (59% of the market), of which 272 million, equal to 84% of project financing, for phase 1 and 51 million for phase 2 of the procedure.

Thirty-six **notices of calls for proposals** were issued by the Municipalities for a total value of 193 million. Giarre (Ct) and Pellezzano (Sa), with 5 projects each, have been the most active Municipal Administration offices in terms of the number of projects. Salerno, on the other hand, stood out for investment with 122 million, 99 of which is to be assigned to the complete restructuring, extension, and adaptation of the Arechi stadium, including the construction of a new roof cover, and to setting up new areas and introducing new uses in a way such as to create new spaces for parking, commercial and office use; and another 22.5 to erecting a building assigned to high rotation parking, which will house the current market on via Robertelli, including any business and managerial undertakings (neighborhood shops, medium size retail structures, offices).

All the other local Bodies, on the other hand, are represented by three Provinces – Florence, Palermo and Reggio Calabria – by 2 Mountain Communities and 2 Consortiums, and by the Region of Veneto, which has distinguished itself for the great road infrastructures - Pedemontana, Medio-Padana, Sistema tangenziali, GRA of Padua, Autobrennero-S.R. 249 Gardesana Orientale connection, and Via del Mare Meolo-Jesolo. In the last month, the Region has called for proposals for the construction of a new toll motorway infrastructure, without charging residents, called *“Connection between motorway A4 Venice-Trieste, between the castles of Portogruaro and Latisana, and between Bibione and the coast-road”*.

As regards **the contracts as suggested by the promoter**, the month of January was marked by the lack of great public works exceeding the amount of 50 million euros, despite a 50% increase in the number of

contracted projects versus last year. The quasi-totality of the tenders, that is, 14 out of 15, were issued by the Municipalities. Among these, the Municipality of Frattamaggiore (Na) stood out for the number of contracts, with two parking lots for a total amount of 5.7 million, and that of Montichiari (Bs) for investment, with 12 millions allocated for the creation of an urban remote heating system with cogeneration plant for generating thermal and electric energy, serving both public and private properties. The only “*other principal*” is the Province of Latina, with 1.4 million allocated for the restructuring of the bathing establishment in Capoportiere, Marina di Latina.

Worthy of note is the overall positive trend with respect to a year ago recorded by **service concessions**, which amounts to 42 contracts and 66 million euros, and a growth rate of over 50%. The quasi-totality of the initiatives of known value amount to less than 1 million euros (26 contracts out of 30). Of those remaining, only one exceeds the 50 million mark: the contracting out of energy global management, including the definition and execution of the works for the systems’ energetic requalification with the aim to realize energy and management savings through Third Party Financing, a contract worth an estimated 53 million euros promoted by Azienda Sanitaria Ospedaliera San Luigi Gonzaga and Centro Regionale Antidoping "A. Bertinaria" of Orbassano (To).

#### P.P.P.: MONTHLY SUMMARY – JANUARY 2008

	Calls for proposals		BM contracts as suggested by promoter		BM contracts as suggested by contracting station		Service contracts		Other PPP contracts		Total	
	N.*	Amount	N.*	Amount	N.*	Amount	N.*	Amount	N.*	Amount	N.*	Amount
January	45	272,219,491	15	50,521,383	20	160,223,688	42	65,605,416	4	3,000,000	126	551,569,977

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